

Name of department: **Commerce**

Part I: Course outcome

Name of Programme

B.Com I

Course/Paper

Group I

Name of course/Paper

Paper I-Financial Accounting

Group I

Paper II-Business Communication

Group II

Paper-I Business Mathematics

Group II

Paper II-Business Regulatory Frame

Group III

Paper-I Business Environment

Group III

Paper II-Business Economics

B.Com II

Group I - Accounting

Paper I- Corporate accounting

Paper II- Cost accounting

Group II - Business management Paper I - Principle of business manag

Paper II - Company law

Group III - Applied Economics Paper I - Business statistitics

Paper II - Fundamentals of enterprene

B.Com III

Compulsory core course

Paper I- Income Tax

Paper II- Indirect Tax

Paper III - Management Accounting

Paper IV - Auditing

Optional Group (B)
Marketing Area

Paper I - Principles of Marketing

Paper II - International Marketing

M.Com I Semester

Paper I-Managerial Economics

Paper II-Advanced Accounting

Paper-III Management Accounting

Paper IV-Statistical Analysis

Paper-V Corporate Legal Framework

M.Com II Semester

Paper I-Business Economics

M.Com III Semester

Paper II-Specialized Accounting

Paper-III Accounting for Managerial D

Paper IV-Advanced Statistics

Paper-V Buisness Law

Paper I-Management Concept

Paper II-Organizational Behaviour

Paper-III Advanced Cost Accounting

Paper IV-Income Tax Law and Accou

Paper-V Tax Planning and Managem

M.Com IV Semester

Paper I-Financial Management

Paper II-Personnel Management

Paper III-Production Management

Paper IV-Strategic Management

Paper-V Project

Part II: Programme outcome

Name of programme/degree

B.Com

- 1) Students will gain fundamental knowledge of Commerce and Business.
- 2) Students will acquire firm grip in communication and behavioural skills, accounting and management.
- 3) This programme develops the quality of entrepreneurship among students and prepares them for start-ups.
- 4) Students will be capable to face the modern-day challenges in commerce and business.
- 5) This program enhances the capability of students to take part in different professional exam like CA.

M.Com

- 1) This programme imparts students to gain in-depth knowledge and understanding of Commerce.
- 2) Students will get an opportunity to pursue research in their chosen area.
- 3) This programme will train the students to develop decision making skills, problem solving skills, leadership skills.
- 4) Students will be eligible for applying in exams like NET, SET etc for teaching in colleges.
- 5) Students will generate innovative business ideas and learn to face challenges that can be arise from the business world.

Ph.D.

- 1) Candidates will get deeper knowledge and mastery of the subject chosen for specialisation.

- 2) Candidates will get an insight of academic study through coursework and will get field exposure as v
- 3) This programme prepares students for doing independent research and to become good academicia
- 4) Students can make their contributions in their chosen field of study through original research.
- 5) Students will learn about various statistical tools and data analysis skills required for research projec

Course outcome (should include one point for each unit of the paper)

Unit I- To Learn basic accounting Knowledge as applicable to business..

Unit II- Knowledge about preparation of Final Accounts.

Unit III- Knowledge about concept of Depreciation and non trading institutions acc

Unit IV- Knowledge about concept of Hire Purchase System and Installment Syst

Unit V- To Enable the students to learn the basic concepts of Partnership Accou

Unit I- Knowledge about basic communication skills,

Unit II- Knowledge about corporate communication skills.

Unit III- Knowledge about concept writing reports.

Unit IV- Knowledge about concept of various report writing.

Unit V- Knowledge about the various form of communication, new trends in busin

Unit I- Knowledge about Simultaneous Equations and Linear Programming.

Unit II- Knowledge about Matrices , Determinants and Logarithm's.

Unit III- Knowledge about Simple Interest and Compound Interest.

Unit IV- Knowledge about Ratio , Proportion, Average and Percentage.

Unit V- Knowledge about Commission , Brokerage , Profit and loss.

Unit I- Knowledge about basic of Law of Contract.

Unit II- Knowledge about Special Contracts-Indemnity, Guarantee, Bailment and Ple

Unit III- Knowledge about Sale of Goods Act.

Unit IV- Knowledge about Negotiable Instruments.

Unit V- Knowledge about Consumer Protection Act and Intellectual Property Righ

Unit I- Knowledge about basic Concept of Business Environment.

Unit II- Knowledge about Problems of Growth, Unemployment, poverty Regional I

Unit III- Knowledge about policies of Government.

Unit IV- Knowledge about Economic Planning in India.

Unit V- Knowledge about International Business Environment.

Unit I- Knowledge about Micro and Macro Economics and Utility Analysis.

Unit II- Knowledge about Law of Demand.

Unit III- Knowledge about Concepts Related to Production.

Unit IV- Knowledge about Various Market Structures.

Unit V- Knowledge about the Theories of Distribution , Wages , Rent , Interest and

Unit I - Knowledge about the share and debenture affairs of company.

Unit II - Knowledge about the final accounts and liquidation of company.

Unit III - Learning about valuation of goodwill and share.

Unit IV - Knowledge about the amalgamation and reconstruction of company.

Unit V- Knowledge about the holding and subsidiary company affairs and banking

Unit I - Basic knowledge about the costing, cost and material control.

Unit II - Knowledge about accounting for labour and overheads.
unit III - Knowlegde about unit, job, batch and contract costing.
Unit IV - Knowlegde about operating costing and process costing.
Unit-V Knowlegde about cost records and break even analysis

Unit I - Knowlegde about the all concept of management and tools of managemen
Unit II - Learning about planning and decision making.
Unit III- Learning about organization and orgainzing structure
Unit IV - learning about motivation, leadership and communication qualities.
Unit V- knowlegde about managerial control and management of change.

Unit I - Knowlegde about companies Act 1956
Unit II - Knowlegde about main document of comapany like MOA, AOA act.
Unit III - learing about capital management of comapany and role of directors.
Unit IV - Knowlegde about company meetings.
Unit V- Knowlegde about minority rights and majority powers of companies mem

Unit I - Basic knowledge about statistics, university of data, frequency distribution
Unit II - Knowledge about tools of depersion.
Unit III - Knowledge about linear regression and correlation.
Unit IV - Knowledge about index number.
Unit V- Learning about forecasting and law of probability.

Unit I - Knowledge about theories of entrepreneurship.
Unit II - Learning about pramotion of venture.
Unit III - Learing about enterpreneurial behavior.
Unit IV - Knowledge about enterpreneurial development programs.
Unit V- Knowledge about role of entrepreneur.

Unit I - Knowledge about the Basic concepts of Income Tax and Agricultural Inco
Unit II - Knowledge about Income From Salary and House Property.
Unit III - Knowledge about Income from Business or Profession; Capital Gain and
Unit IV - Knowledge about the Calculation of Total Income and Tax Liability.
Unit V- Knowledge of Tax Planning and Tax Administration.

Unit I - Knowledge of Central Excise and its Calculation
Unit II - Knowledge about State Excise Duty
unit III - Knowledge about Custom Duty
Unit IV - Knowledge of Central Sales Tax
Unit-V Knowledge of Chattisgarh Commercial Tax

Unit I - Basic knowlegde about Management Accounting and Ratio Analysis
Unit II - Learning about Fund and Cash Flows
Unit III- Knowledge of Marginal Cost
Unit IV - Knowledge about Budgetry Control and Flexible Budget
Unit V- knowlegde about Standard Costing

Unit I - Basic knowlegde about Auditing.
Unit II - Knowlegde of Internal Checking and Control.
Unit III - Knowledge Regarding Audit of different Limited Companies
Unit IV - Knowlegde of Investigation
Unit V- Knowlegde of Recent Trends in Auditing and Auditor.

Unit I -Knowledge of Basic Marketing Concept
Unit II - Knowledge of Consumer Behaviour and Market Segmentation.
Unit III - Knowledge about the concept of Product
Unit IV - Knowledge of Distribution Concept
Unit V- Learning of the concept of Promotion.

Unit I - Basic knowledge of International Marketing
Unit II - Knowledge about Foreign Market
Unit III - Knowledge about Promotion of Product/Services Abroad
Unit IV - Knowledge of International Distribution
Unit V- Knowledge of Export-Import Policy

Unit I- To Learn basic Concept Of Managerial Economics
Unit II- Knowledge about Demand Analysis.
Unit III- Knowledge about Theory Of Consumer Choice.
Unit IV- Knowledge about Prouction Theory and Stages of Production.

Unit I- Knowledge about Issue ,Forfetied and Redemption of Shares.
Unit II- Knowledge about Issue and Redemption of Debentures.
Unit III- Knowledge about Amalgamation and Reconstruction Of Companies.
Unit IV-Knowledge about Accounting of Holding and Subsidiary Campanies.

Unit I- Knowledge about basic Concepts Of Management Accounting
Unit II- Knowledge about Accounting Plan and Responsibility Centres.
Unit III- Knowledge about Budgeting and Marginal Costing.
Unit IV-Knowledge about Standard costing and Variance Analysis.

Unit I- Knowledge about basic Rules and Functions of Statistics.
Unit II- Knowledge about Data Sources and Corelation.
Unit III- Knowledge about Probability Theory.
Unit IV-Knowledge about Probability Distributions.

Unit I- Knowledge about Companies Act and Important Documents.
Unit II- Knowledge about Share capital,Meetings and Winding Up of Companies.
Unit III- Knowledge about Negotiable Instruments.
Unit IV-Knowledge about Endorsement and crossing of Cheque, SEBI Act.

Unit I- Knowledge about Cost Theory and Estimation.
Unit II- Knowledge about Price Determination under Different Market Conditions.

Unit III- Knowledge about Pricing Practices.
Unit IV- Knowledge about Business Cycles and Inflation.

Unit I- Knowledge about Accounts Of General Insurance Companies.
Unit II- Knowledge about Accounts Of Banking Companies.
Unit III- Knowledge about Accounts Of Public Utility Concerns.
Unit IV- Knowledge about Royalty Accounts .

Unit I- Knowledge about Break Even Analysis.
Unit II- Knowledge about Analyzing Financial Statements.
Unit III- Knowledge about Contemporary Issues in Management Accounting.
Unit IV- Knowledge about Reporting to Management.

Unit I- Knowledge about Statistical Decision Theory.
Unit II- Knowledge about Statistical Estimations and Test Theory
Unit III- Knowledge about Association Of Attributes.
Unit IV- Knowledge about Statistical Quality Control.

Unit I- Knowledge about SEBI Act 1992.
Unit II- Knowledge about Competition Act 2002.
Unit III- Knowledge about Consumer Protection Act 1986
Unit IV- Knowledge about WTO, TRIP, TRIMS and GATS.

Unit I- Knowledge about Schools of Management.
Unit II- Knowledge about Managerial Functions.
Unit III- Knowledge Process and Theories of Motivation.
Unit IV- Knowledge about Group Dynamics and Team Development.

Unit I- Knowledge about basic Concept of Organizational Behaviour.
Unit II- Knowledge about Concept , Theories, Styles of Leadership and Organization
Unit III- Knowledge about Interpersonal and Organizational Communications..
Unit IV- Knowledge about Organizational Development.

Unit I- Knowledge about Cost Analysis, Material and Labour Control.
Unit II- Knowledge about Job , Batch , Contract and Operating Costing.
Unit III- Knowledge about Process Costing , Estimate Costing and Uniform Costing
Unit IV- Knowledge about concept of various report and budgetary Control.

Unit I- Knowledge about basic Law Relating to Income Tax.
Unit II- Knowledge about Calculation Of Taxable Income under the Head Salary and Bonus
Unit III- Knowledge about Calculation Of Taxable Income under the Head Business
Unit IV- Knowledge about Set off and carry Forward of losses , Appeals and Revision

Unit I- Knowledge about Calculation Of Taxable Income and Tax of Firms and Companies
Unit II- Knowledge about basic Concepts of Return of Income, Reopening of Assessment
Unit III- Knowledge about concept Of Tax Planning.

Unit IV-Knowledge about Preparation of Income Tax Returns.

Unit II- Knowledge about Financial Management and Capital Budgeting.

Unit II- Knowledge about Cost of capital , Operating and Financial Leverage.

Unit III- Knowledge about Capital Structure Theories and Dividend Policies.

Unit IV- Knowledge about Management of Working Capital and Management of C

Unit I- Knowledge about basic Concept of Personnel Management.

Unit II- Knowledge about Personnel Policies.

Unit III- Knowledge about Man Power Planning.

Unit IV-Knowledge about Performance Appraisal and Employees Fringe Benefits

Unit I- Knowledge about Fundamentals of Production Management.

Unit II- Knowledge about Production Planning and Process Design.

Unit III- Knowledge about Work Measurement and Work Standards.

Unit IV-Knowledge about Production Control.

Unit I- Knowledge about Concept of Strategy.

Unit II- Knowledge about Strategy Formulation and Choice Of Alternatives.

Unit III- Knowledge about Functional Strategies and Strategy Implementation.

Unit IV-Knowledge about Strategy and Structure.

Knowledge about Research Methodology.

nt skills,out of box thought process and overall personality development.
arting up their own business.

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